The Honorable Richard A. Jones 1 2 3 4 5 6 7 UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON AT SEATTLE 8 GETTY IMAGES, INC., a Delaware 9 Corporation, Case No. 2:16-cv-1892 10 Plaintiff, DECLARATION OF DAWN AIREY IN 11 SUPPORT OF PRELIMINARY **INJUNCTION** VS. 12 ROXANNE MOTAMEDI, an individual, 13 14 Defendant. 15 1. My name is Dawn Airey. I have been the Chief Executive Officer of Plaintiff 16 Getty Images, Inc. ("Getty Images") since October 12, 2015. In this role, I am responsible for 17 overseeing Getty Images' global operations and working alongside Getty Images Co-Founder 18 19 and Chairman, Jonathan Klein, as well as its Board of Directors in leading the company into its next phase of growth in the visual media industry. I am over 18 years of age, am competent to 20 testify, and have personal knowledge of the facts set forth herein. 21 2. I have known Defendant Roxanne Motamedi since October 15, 2015, when I met 22 her three days after joining Getty Images as its new CEO. Since joining Getty Images, I have 23 worked hard to create an open and transparent working relationship with Ms. Motamedi, 24 especially as her business unit and industry relationships are critical to our success as a company. 25 3. One of the key things that attracted me to Getty Images was its very strong 26 culture. That culture was and is underpinned by an ethos embodied in its Leadership Principles, 27 which are included in the Company's Resource Guide and are: Be trustworthy, transparent and 28 SEBRIS BUSTO JAMES **DECLARATION OF DAWN AIREY - 1** 14205 S.E. 36th Street, Suite 325

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open; Obligation to care; Lead by example; Raise the bar; Bring solutions; One voice; and No silos. See Declaration of Anne Hatcher ("Hatcher Decl.")(Dkt. 8), ¶ 4

- 4. As the new CEO it was critical to me to lead by example, and foster an environment where these principles were just not words on a page, but rather true guiding principles that provided a North Star for all of our actions and decisions. While all of the Leadership Principals are important, the most critical, in my opinion, for credibility as a leadership team is that of "Be trustworthy, transparent and open." From Day 1, I emphasized that in all communications, decisions, and interactions, this was to be central especially for our Senior Leadership Team, of which Ms. Motamedi was a member.
- 5. In building my relationship with Ms. Motamedi with these principles in mind, I established regular check-ins, directly and indirectly, on how things were progressing in our Entertainment business. Ms. Motamedi's direct supervisor, Marc Kurschner, reported directly to me with respect to our Entertainment business and we see each other regularly as we both work out of the New York office. In addition, I met with Ms. Motamedi and spoke with her regularly, maintaining an open dialogue with her at all times.
- 6. As I was new to Getty Images, it was important to me to establish rapport with our leaders, understand the strengths and weaknesses of our business, and develop a comprehensive strategy as we looked to build an ongoing and sustainable future for Getty Images. I set an expectation early-on with the entire Senior Leadership Team of receiving and delivering frank and candid information about customers, contributors, partners, employees and strategies, and that I expected honesty, transparency and commitment from our Senior Leadership Team. Again, I emphasized the need for trust and transparency.
- 7. In the Spring of 2016, I reached out to Ms. Motamedi to discuss some rumors that she was unhappy in her role at Getty Images and unsure of her future. I informed her it had been brought to my attention that she was unhappy and potentially looking elsewhere for employment. In that conversation, Ms. Motamedi assured me that, whilst having spoken to Shutterstock and SilverHub, she had no intention of working for either company, that she was loyal to Getty Images, and committed to building our business.

- 8. During the course of this litigation, I have been made aware of and reviewed communications between Ms. Motamedi and Mr. Evans-Lombe, the former COO of Getty Images and now a principal at SilverHub Media. Those communications span from early 2015 through and beyond the termination of her employment and evidence an ongoing plan to establish a partnership for the purpose of competing directly with Getty Images in direct contrast to her repeated assurances to me, her supervisor and other colleagues at Getty Images. For example, in one such text message to Mr. Evans-Lombe in March, 2016, she writes: "Great to talk. Think about what might work. I think we can do something exciting and lucrative." It was shocking to me to learn that Ms. Motamedi had flat out lied to me. As a Chief Executive, it is a fact of life that senior management leave to join competitors from time to time. It is a completely different matter for an executive to set-up a competing venture, while on the payroll of its current employer, telling bold-faced lies and stealing company secrets.
- 9. As part of our comprehensive strategy to build a consumer business for Getty Images, on August 15, 2016, I announced the appointment of Steve Grimes as our SVP of Consumer Media. I had several conversations with Ms. Motamedi about this appointment prior to the announcement as it was important for the success of this role to have the full support of our Editorial Leadership Team, which included Ms. Motamedi. On August 8, 2016, I met with Ms. Motamedi to inform her that I had made the decision to hire Mr. Grimes. She assured me she was committed to remain with Getty Images and that she was excited to work with Mr. Grimes. She seemed to be genuinely enthused by the possibilities of their future collaboration. In that meeting, Ms. Motamedi also stated that she had, of course, been approached by SilverHub, as Nick Evans-Lombe was a friend. She asked me, rhetorically, "why would I go to SilverHub when I work for Getty Images?" She made every effort to clarify that she would not work for and was not going to join SilverHub.
- 10. In reviewing documents produced by Ms. Motamedi in this litigation, I have learned that Ms. Motamedi lied to me in that conversation and on that same day communicated with Mr. Evans-Lombe to share not only the substance of our conversation (a conversation I had in confidence with Ms. Motamedi) but also plans to take customers, photographers and DECLARATION OF DAWN AIREY 3

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employees from Getty Images. I was shocked to read her description of our conversation, including the assurances she had provided me about her commitment to working with the Company, then reading the following paragraph, where she appeared to be negotiating her position at SilverHub, "Working for SHM, my title should be Head of Ent and new media content."

- 11. Further, I was shocked at the extent of confidential information shared by Ms. Motamedi with Mr. Evans-Lombe. In her emails to him she references employees' salaries with the clear intent to coax Mr. Evans-Lombe to better their circumstances. These email exchanges were occurring three months *before* Ms. Motamedi resigned, while she was actively managing these employees and had ultimate responsibility for their pay. Had she deemed these employees to be valuable to running our business, it is my communicated expectation that she advocate for the appropriate level of compensation for members of her team. Notwithstanding, she remarks to Mr. Evans-Lombe that one of the employees is "grossly underpaid." As that individual's ultimate manager, she is responsible for addressing compensation issues. She has never, in any conversation with me, indicated that this individual or any person on her team, is "grossly underpaid." I can only surmise that she shared this information for the purpose of undermining Getty Images' business.
- 12. On September 4, 2016, I learned that Ms. Motamedi's mother had suffered a stroke. I immediately reached out to Ms. Motamedi to express my concern and offer my and the Company's support. Ms. Motamedi and I exchanged numerous emails over the course of the next few days and weeks as her mother recuperated in New York, where Ms. Motamedi had relocated temporarily to care for her mother.
- 13. Given this significant event, it was not surprising to me when on Friday, October 7, 2016, I met with Ms. Motamedi at my office in New York and she informed me of her intent to leave Getty Images. She was understandably concerned for her mother and our conversation was focused on her mother's condition for some time. I then asked her if she had had any thoughts as to her next steps, professionally, and she responded No, she was focused on looking after her mother.

- 14. Later that evening, I sent a follow-up email to Ms. Motamedi, reiterating my hope that she would reconsider her decision. I conveyed, in earnest, that I did not want to lose her from our team. I suggested we initiate a conversation with Steve Grimes, to explore other opportunities within the Company.
- 15. On October 12, Ms. Motamedi responded to my emails to let me know that she was discussing the points we discussed with her husband.
- asked her directly what her intentions were professionally, and she repeated that she had no plans but intended to focus on her mother. I reached out to Ms. Motamedi roughly one week later, and arranged to meet her on Friday, November 4, 2016 in New York City. Over lunch I once again inquired about her professional plans and she, once again, stated that she was not going to work for SilverHub. She told me that she was interested in working in social media and asked if I could help her with introductions to Facebook, with whom Getty Images has a successful partnership. I had no idea at the time, that the introduction to Facebook Ms. Motamedi sought was directly in service of her plans with Mr. Evans-Lombe to find, "who is the closest to her [Sheryl Sandberg]," for purposes of pursuing commercial discussions on behalf of SilverHub. Her duplicity and dishonesty is remarkable.
- 17. I have since come to learn that while Ms. Motamedi was meeting with me and professing her "love" for me and Getty Images she was actually betraying us. On November 26, 2016, Ms. Motamedi and Mr. Evans-Lombe exchange emails wherein Ms. Motamedi admits that, *during her time as a paid employee of Getty Images*, she purchased gifts for customers and partners of Getty Images, for purposes of fostering goodwill with her personally, that could be leveraged for the benefit of SilverHub Media. Attached as Exhibit 1 is a true and correct copy of the email exchange, and the key language is highlighted here:

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                    24.
                               Thank you,
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                    26.
                              Roxanne A. Motamedi
                    27.
                              M: 310.505.3220
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                    28.
                    29.
                               > On Nov 26, 2016, at 2:26 AM, Nick.Evans-Lombe
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                          <nick.evans-lombe@silverhubmedia.com> wrote:
                    30.
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                    31.
                              > Of course - remember the start up mantra!
                    32.
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                    33.
                               > On 26/11/2016, 10:19, "Roxanne Motamedi"
                          <roxanne.motamedi@gmail.com> wrote:
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                    34.
                    35.
                                    Nick,
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                                    Before I left Getty, I managed to send all the
                    36.
                          gifts to the major clients.
                                    Two of them were not send. Gian luca Passi from
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                    37.
                          Moncler and Andy Gelb.
                                    I would like to take care of Gian Luca as he is
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                          in NY and Andy later in Dec.
                    39.
                                    Just making sure you are ok with this.
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                    40.
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                                    LMK
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                    42.
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                                    Thank you,
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                    44.
                                   Roxanne A. Motamedi
                    45.
                                    M: 310.505.3220
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Attached as Exhibits 2 and 3 are true and correct copies of emails Ms. Motamedi exchanged with clients who thank her for the "beautiful" gifts she sent them at Getty Images's expense. In her email to Ms.

- 17. Ms. Motamedi has continued to cultivate relationships with all of these customers of Getty Images since leaving. *See* Declaration of Craig Peters.
- 18. Our company policies are clear that all company resources are to be applied solely for the benefit of the Company. *See* Hatcher Decl. (Dkt (8). I am deeply disappointed and appalled at Ms. Motamedi's flagrant violation of these policies to use Company funds for the benefit of a third party competitor, SilverHub Media. There is no question but that this exchange mocks the duty she was under as a Vice President to apply Company resources prudently and effectively and reflects her total disregard for the Leadership Principles; indeed, it reflects the dishonesty and lack of integrity in her dealings with me and the Company.

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1	19. I requested that all records be pulled of the gifts referenced in this emai
2	exchange, and the expense reports support that Ms. Motamedi purchased and expensed to the
3	Company, gifts to these customers and business relations in the amount of more than \$5400
4	This was all for the benefit of Mr. Evans-Lombe and Ms. Motamedi, not Getty Images.
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7	This section intentionally left blank
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	II *
1	I declare under the penalty of perjury under the laws of the United States that the
2	foregoing is true and correct.
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4	DATED this 9 day of Jahuan 2017, at NYC, N.Y.
5	DATED this 9 day of Jahuan 2017, at NYC, N.Y. Dawn Airey
6	Jehn Mile
7	Dawn Airey
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